# HEDEF HOLDING A.Ş. BOARD OF DIRECTORS ACTIVITY REPORT FOR THE PERIOD

01/01/2024 - 30/09/2024

# Contents

1.	GENERAL INFORMATION	3
2.	COMPANY'S BUSINESS MODEL	4
3.	ECONOMIC RIGHTS PROVIDED TO MANAGEMENT AND BOARD MEMBERS.	4
4.	INFORMATION ON THE COMPANY'S RESEARCH AND DEVELOPMENT ACTIVITIES AND TH	IEIR
	RESULTS.	9
5.	ORGANIZATION CHART	10
6.	COMPANY'S ACTIONS AND IMPORTANT DEVELOPMENTS.	10
7.	GROUP STRUCTURE AND INVESTMENTS.	11
8.	FINANCIAL CONDITION	18
9.	RISKS AND EVALUATIONS BY THE MANAGEMENT	23
10.	APPENDICES	. 31

# **1. GENERAL INFORMATION**

The issuer was established indefinitely on February 22, 2011, under the name Hedef Finansal Hizmetler A.Ş., and the company's establishment procedures were announced in the Turkish Trade Registry Gazette (TTSG) on February 28, 2011, issue no. 7761. At the Extraordinary General Assembly meeting held on August 10, 2018, it was approved to change the company's trade name to Hedef Finansal Yatırımlar A.Ş., and this change was registered on August 28, 2018, and announced in the TTSG on September 4, 2018, issue no. 9652. At the Extraordinary General Assembly meeting held on June 18, 2021, it was approved to change the company's final trade name to Hedef Holding A.Ş., and this change was registered on June 22, 2021, and announced in the TTSG on June 25, 2021, issue no. 10357.

Title	•	Hedef Holding A.Ş.
Address	•	Barbaros Mahallesi Ihlamur Bulvarı No:3/210 Ağaoğlu My Newwork Ataşehir İstanbul
Telephone and Fax Numbers	•	0216 970 57 57 - 0216 557 57 07
Date of Establishment	• •	22.02.2011
Field of Activity		The company aims to participate in the capital and management of established and to-be-established companies, channel resources according to investment decisions, and provide consultancy in investment, finance, marketing, organization, and management.
Trade Registry Office and Number	•	İstanbul-766400
Registered Capital Ceiling	•	10.000.000
Paid-in Capital	:	1.875.000.000
Mersis Number	•	0461-0415-4570-0018

This activity report pertains to the activities for the accounting period of January 1, 2024 – September 30, 2024.

# Shareholding Structure and Preferred Shares

The Company's approved and issued capital consists of 1,875,000,000 shares, each with a nominal value of 1,875,000,000 TL.

Partner's Name, Surname/Title	Share Group	Number of Shares	Share Amount	Share Ratio (%)
SİBEL GÖKALP (Privately Held)	A*	156.250.000,00	156.250.000,00	8.33
SİBEL GÖKALP	В	1.343.750.054,64	1.343.750.054,64	71.67
HEDEF PORTFÖY DOŠU EQUITY HEDGE FUND(EQUITY-FOCUSED FUND)	В	136.450.000,00	136.450.000,00	7,28
OTHERS	В	238.549.945,36	238.549.945,36	12,72
TOTAL		1.875.000.000,00	1.875.000.000,00	100

Information regarding the shareholders of the Company as of September 30, 2024, is as follows.

(\*) According to Article 10 of the Company's Articles of Association; at ordinary and extraordinary general assembly meetings, each Group A share has 5 voting rights, and each Group B share has 1 voting right.

# 2. COMPANY'S BUSINESS MODEL

The Company invests in finance and technology-based venture companies in sectors that offer growth opportunities. It achieves capital gains by exiting investments at the right time, with the right exit model, and at maximum value. Exit methods include Initial Public Offering (IPO), Sale to a Strategic Partner, and Sale to a Financial Partner.

**Initial Public Offering (IPO):** This method is preferred when the venture reaches the necessary size and profitability for a public offering.

**Sale to a Strategic Partner:** These are sales to buyers operating in the same sector as the venture company, which will create synergy upon acquisition. The Strategic Partner can either partially acquire or fully purchase the venture.

**Sale to a Financial Partner:** These are sales to large funds that invest in growing and promising ventures.

The Company's investments consist of five venture companies in which it holds varying shares.

# 3. FINANCIAL RIGHTS PROVIDED TO MEMBERS OF THE GOVERNING BODY

Board Members In accordance with the Company's articles of association, all rights, benefits, and remuneration provided to the members of the board of directors are determined by the general assembly. At the Ordinary General Assembly Meeting held on 07.06.2024, it was decided to pay the Chairman of

the Board of Directors a net monthly salary of 100.000 TL and other members of the Board of Directors a net monthly salary of 40.000 TL. The Company has not granted any loans or credits to any boardmembers or executives. As of the period from January 1 to September 30, 2024, the total

compensation and similar benefits provided to the members of the Board of Directors, the general manager, and deputy general managers amount to 6.872.915 TL.

Name Surname	Title	Duty Term
Namık Kemal GÖKALP	Chairman of the Board	07.06.2024 - Still
Mehmet Ziya GÖKALP	Vice Chairman of the Board	07.06.2024 - Still
Sibel GÖKALP	Board Member	07.06.2024 - Still
Tamer AKBAL	Board Member	07.06.2024 - Still
Sümeyye Atar AVCI	Board Member (independent member)	07.06.2024 - Still
Cihangir YERSEL	Board Member (independent member)	07.06.2024 - Still

The members of the Board of Directors were elected at the General Assembly meeting held on 07.06.2024, to serve for a term of 3 years. They are obliged to perform the duties specified in the Turkish Commercial Code and the articles of association. Declarations of independence are obtained from independent members. Information about the members of the Board of Directors is provided below.

# Namık Kemal GÖKALP (Chairman of the Board)

Namık Kemal Gökalp graduated from Anadolu University with a degree in Business Administration (1989-1994). He then completed his master's degree in Capital Markets and Stock Exchange at the Banking and Insurance Institute of Marmara University (2003-2004). He also obtained a PhD in Finance and Banking from Kadir Has University. Gökalp has held positions as a Corporate Finance Consultant, Coordinator, and Senior Executive in the finance sector. Currently, he serves on the boards of several companies including info Yatırım Menkul Değerler A.Ş., Hedef Holding A.Ş., Hedef Yatırım Bankası A.Ş., Hedef Girişim Sermayesi Yatırım Ortaklığı A.Ş., HUB Girişim Sermayesi Yatırım

Ortaklığı A.Ş., Skyalp Finansal Teknolojiler ve Danışmanlık A.Ş., Seyitler Kimya Sanayi A.Ş., Zen Girişim Sermayesi Yatırım Ortaklığı A.Ş., Hedef Varlık Kiralama A.Ş., Traderbull Yazılım A.Ş., Talkınvest Yazılım ve Teknoloji Hizmetleri A.Ş., Hedef Global Finansal Yatırımlar A.Ş., Zen Merkezi Hizmetler ve Filo Kiralama A.Ş., Billur Güneş Turizm A.Ş., Park Neptün Gayrimenkul A.Ş., and İdeal Data Finansal Teknolojiler A.Ş.

# Sibel GÖKALP

Sibel Gökalp graduated from Istanbul University's Department of International Relations and has held senior executive positions in the finance sector for many years. She has served as chairman of the board and general manager in finance sector companies previously owned by the group, such as Hedef Menkul Kıymetler Yatırım Ortaklığı A.Ş., EVG Yatırım Ortaklığı A.Ş., and Taksim Yatırım Ortaklığı A.Ş. In addition to her role at the issuer, she serves as the chairman of the board at Hedef Portföy Yönetimi, vice chairman of the board at Hedef Girişim Sermayesi Yatırım Ortaklığı A.Ş. and Skyalp

Finansal Teknolojiler ve Danışmanlık A.Ş., and as a board member at Seyitler Kimya Sanayi A.Ş.

## Mehmet Ziya GÖKALP

Mehmet Ziya Gökalp completed his undergraduate education at Dokuz Eylül University, Faculty of Economics and Administrative Sciences, and his master's degree at Istanbul University, Department of Money and Capital Markets. He has an ongoing PhD study in Social Policy at Kocaeli University. After holding senior executive positions in various investment institutions, he served as the general manager and economics columnist at Yeni Şafak Newspaper. He also served as a member of the Audit Board of the Central Bank of the Republic of Turkey (TCMB).

## **Tamer AKBAL**

He completed his undergraduate education at Marmara University, Department of Business Administration. He served as a senior manager in various investment institutions. He serves as COO at info Yatırım Menkul Değerler A.Ş. He is a member of the Board of Directors at Colendi Menkul Değerler A.Ş.

## Sümeyye ATAR AVCI

Sümeyye Atar Avcı graduated from Istanbul University Faculty of Law in 2015. Since 2016, she has been practicing as an independent lawyer registered with the Istanbul Bar Association.

## **Cihangir YERSEL**

Cihangir Yersel graduated from Anadolu University, Faculty of Economics, Department of Public Administration. He started his career in 1998 and held senior management positions in various food companies. His transition to the finance sector was through the Hedef group. He has been serving as an Independent Board Member since 2018.

# Declarations of Independence by Independent Board Members:

## **Independence Declaration 1:**

Due to my election as an independent board member at Hedef Holding Anonim Şirketi (Company), I hereby declare that I meet all the "independent member" criteria specified in paragraph 4.3.6 of the Corporate Governance Communiqué No. II-17.1 of the Capital Markets Board.

**1)** I declare that neither I, my spouse, nor my relatives up to the second degree by blood or marriage have had an employment relationship involving significant duties and responsibilities in a managerial position, held more than 5% of the capital or voting rights or privileged shares, or established a

significant commercial relationship with the Company, the partnerships in which the Company has management control or significant influence, or the persons or legal entities that hold management control or significant influence in the Company, within the last five years.

**2)** I declare that I have not been a partner (holding 5% or more), held a managerial position involving significant duties and responsibilities, or served as a board member in companies from which the Company has purchased or sold significant amounts of products or services, especially those involving audit (including tax audit, legal audit, and internal audit), rating, or consultancy services, during the periods in which these services or products were purchased or sold within the last five years.

**3)** I declare that I have the professional education, knowledge, and experience necessary to properly fulfill the duties I will undertake as an independent board member.

**4)** Except for university faculty membership, I declare that I will not accept a full-time position in public institutions and organizations after being elected as a member.

**5)** I declare that I am a resident of Turkey according to the Income Tax Law No. 193 dated 31/12/1960.

**6)**I declare that I have strong ethical standards, professional reputation, and experience that will enable me to make positive contributions to the Company's activities, maintain my impartiality in conflicts of interest between the Company and shareholders, and make independent decisions by considering the rights of stakeholders.

**7)** I declare that I can dedicate enough time to follow the Company's activities and fully fulfill the requirements of the duties I undertake.

8) I declare that I have not served as a board member for more than six years in the last ten years at the Company's board of directors.

**9)** I declare that I do not serve as an independent board member in more than three companies controlled by the Company's controlling shareholders and in more than five companies traded on the stock exchange in total.

**10)** I declare that I am not registered and announced as a board member on behalf of a legal entity elected as a board member.

I present this declaration to the Board of Directors, the General Assembly, our shareholders, and all stakeholders.

18.03.2024 Sümeyye Atar Avcı

# **Declaration of Independence 2**

Due to my election as an independent board member at Hedef Holding Anonim Şirketi (Company), I hereby declare that I meet all the "independent member" criteria specified in paragraph 4.3.6 of the Corporate Governance Communiqué No. II-17.1 of the Capital Markets Board.

- 1) I declare that neither I, my spouse, nor my relatives up to the second degree by blood or marriage have had an employment relationship involving significant duties and responsibilities in a managerial position, held more than 5% of the capital or voting rights or privileged shares, or established a significant commercial relationship with the Company, the partnerships in which the Company has management control or significant influence, or the persons or legal entities that hold management control or significant influence in the Company, within the last five years.
- 2) I declare that I have not been a partner (holding 5% or more), held a managerial position involving significant duties and responsibilities, or served as a board member in companies from which the Company has purchased or sold significant amounts of products or services, especially those involving audit (including tax audit, legal audit, and internal audit), rating, or consultancy services, during the periods in which these services or products were purchased or sold within the last five years.
- **3)** I declare that I have the professional education, knowledge, and experience necessary to properly fulfill the duties I will undertake as an independent board member.
- **4)** Except for university faculty membership, I declare that I will not accept a full-time position in public institutions and organizations after being elected as a member.
- 5) I declare that I am a resident of Turkey according to the Income Tax Law No. 193 dated 31/12/1960.
- 6) I declare that I have strong ethical standards, professional reputation, and experience that will enable me to make positive contributions to the Company's activities, maintain my impartiality in conflicts of interest between the Company and shareholders, and make independent decisions by considering the rights of stakeholders.
- 7) I declare that I can dedicate enough time to follow the Company's activities and fully fulfill the requirements of the duties I undertake.
- 8) I declare that I have not served as a board member for more than six years in the last ten years at the Company's board of directors.
- 9) I declare that I do not serve as an independent board member in more than three companies controlled by the Company's controlling shareholders and in more than five companies traded
- on the stock exchange in total.
- **10)** I declare that I am not registered and announced as a board member on behalf of a legal entity elected as a board member.

I present this declaration to the Board of Directors, the General Assembly, our shareholders, and all stakeholders.

18.03.2024 Cihangir YERSEL

# **Operating Principles of the Board of Directors:**

The Board of Directors meets as needed for the Company's business. Each member has one vote at the meetings. The agenda of the Board of Directors meetings is determined by the Chairman of the

Board. In extraordinary circumstances, if the Chairman does not call the Board to a meeting upon the written request of any member, the members have the authority to call a meeting themselves.

The meeting place is the Company's headquarters. However, the Board of Directors can also meet at another suitable location. The Board of Directors convenes with the majority of its total members and makes decisions by the majority of the members present at the meeting.

According to paragraph 4 of Article 390 of the Turkish Commercial Code, if none of the members requests a meeting, the decisions of the board of directors can be taken by obtaining the written approval of at least the majority of the total number of members for a proposal made by one of the members in writing regarding a specific matter. It is necessary for the same proposal to have been made to all members of the board of directors for the decision to be valid. The approvals do not need to be on the same document, but all the documents containing the approvals must be attached to

the board of directors' resolution book or converted into a resolution that includes the signatures of the approvers and recorded in the resolution book for the decision to be valid.

Votes in the Board of Directors are cast as acceptance or rejection. A member casting a rejection vote writes the reason for the rejection under the decision and signs it. Members who do not attend the meeting cannot vote in writing or by proxy.

The Company's Board of Directors made 19 decisions during the period from 01.01.2024, to 30.09.2024. In the meetings held, there were no opposing views declared against the decisions made by the members of the Board of Directors. Important decisions on matters that need to be disclosed to the public were announced immediately after the meeting. Additionally, there were no related party transactions or significant transactions requiring the approval of independent board members.

## **Committees:**

In accordance with the Corporate Governance Principles established by the CMB regulations, our Company established the Corporate Governance Committee, the Audit Committee, and the Early Detection of Risk Committee within the Board of Directors on June 21, 2021. Due to the structure of

the board of directors, a separate nomination committee could not be established, and the Corporate Governance Committee assumed the duties of this committee. According to the Corporate Governance Communiqué No. II-17.1 of the CMB, it has been mandatory since July 1, 2014, for the managers of the investor relations department to also be members of the corporate governance committee. Within the framework of our Company's compliance process with corporate governance principles, the manager of the investor relations department has been appointed as a member of the corporate governance committee. The frequency of committee meetings, their activities, and the procedures they follow are specified in the regulations available on our website. The decisions taken by the committees as a result of their independent studies are presented as recommendations to the Board of Directors, with the final decision being made by the Board of Directors.

The board committees and the members of the Board of Directors serving on these committees as of 30.06.2024, are as follows:

Board Commitee	Member	Role / Membership and Independence Status		
Corporate	Cihangir YERSEL	Committee Chairman / Independent Board Member		
Governance	Tamer AKBAL	Committee Member / Board Member		
Committee	Türkan EYİBİL	Committee Member / Committee Member from Outside the Board		
Audit	Sümeyye Atar AVCI	Committee Chairman / Independent Board Member		
Committee	Cihangir YERSEL	Committee Member / Independent Board Member		
Early Detection of Risk Committee	Sümeyye Atar AVCI	Committee Chairman / Independent Board Member		
Risk Committee	Sibel GÖKALP	Committee Member / Board Member		

# Information on Transactions Conducted by Members of the Governing Body on Their Own Behalf or on Behalf of Others and Activities within the Scope of the Non-Compete Clause, as Permitted by

# the General Assembly of the Company:

At the ordinary general assembly meeting held on 07.06.2024, permission was granted to the shareholders holding management control, the members of the Board of Directors, senior executives,

and their relatives up to the second degree by blood or marriage to perform transactions that may cause a conflict of interest with the Company or its subsidiaries, compete, perform business activities that fall within the Company's scope on their own behalf or on behalf of others, and hold shares in companies performing such activities, as well as perform other transactions listed in Articles 395 and 396 of the Turkish Commercial Code.

# Information on the Movement of Personnel, Worker Movements, Collective Agreement Practices, and Rights and Benefits Provided to Personnel and Workers:

The provisions determined in the Labor Law are applied to the Company's employees. The average number of employees for the 2024 period is 22 people.

#### **Information on Whether the Partnership Has Any Off-Center Organizations:** None.

# Changes Made in the Articles of Association:

The address was changed to Inkılap Mahallesi.

## Auditor:

HSY Danışmanlık ve Bağımsız Denetim A.Ş.

They are obliged to perform the duties specified in the Turkish Commercial Code and the articles of association.

# 4. INFORMATION ON THE COMPANY'S RESEARCH AND DEVELOPMENT ACTIVITIES AND THEIR RESULTS:

The Company does not have any research and development activities.

#### **5. ORGANIZATION CHART**



#### 6. COMPANY ACTIVITIES AND SIGNIFICANT DEVELOPMENTS

The Company has the status of a holding company and, as stated in Article 3 of its articles of association, its purpose is to participate in the capital and management of established or to-beestablished companies, channel resources in line with investment decisions, and provide consultancy in investment, finance, marketing, organization, and management. Currently, the Company operates in financial markets through its subsidiaries.

The Company's short-term financial investments by financial statement periods are listed below, and all financial assets at fair value through profit/(loss) consist of shares of companies traded on the stock exchange, private sector bonds, and funds.

	30.09.2024	31.12.2023
Fair value through profit/(loss) Hedge Fund (*)	9.192.980	143.709.768
Total	9.192.980	143.709.768

(\*) The value of the funds classified by the Company as financial assets at fair value through profit/loss is calculated based on the unit share value announced daily by the Hedge Fund as of the date of the financial position statement.

# As of September 30, 2024, trading

securities are shown in the table below:

Securities	Nominal	Cost Value	Registered
	Value		Value
Hedef Portföy Serbest Fon	1	3	8
Hedef Portföy Doğu Hisse Senedi Serbest Fon	1	224	270
Hedef Portföy Para Piyasası Fonu	2.990.964	8.348.097	8.493.488
Hedef Portföy Zen Hisse Senedi Serbest Fon	1	136	147
Hedef Portföy Poyraz Serbest Fon	5	216	216
Hedef Portföy Ece Hisse Senedi Serbest Fon	49	115	524
Hedef Portföy Pusula Hisse Senedi Serbest Fon	370	24	169
Hedef Portföy İdeal Hisse Senedi Serbest Fon	646	1.000	2.810
Hedef Portföy Mavi Hisse Senedi Serbest Fon	1	2	6
Hedef Portföy Yönetimi A.Ş. Startup Burada	500.000	500.000	693.736
Girişim Sermayesi Yatırım Fonu			
Hedef Portföy Güneş Hisse Senedi Serbest Fon	39	51	95
Hedef Portföy Ada Hisse Senedi Serbest Fon	24	115	977

Hedef Portföy Rota Hisse Senedi Serbest Fon	10	151	400
Hedef Portföy Nehir Hisse Senedi Serbest Fon	5	6	15
Hedef Portföy Doruk Hisse Senedi Serbest Fon	1	5	12
Hedef Portföy Sentiment Serbest Fon	1	1	3
Hedef Portföy Çınar Hisse Senedi Serbest Fon	1	6	3
Hedef Portföy İkinci İstatistiksel Arbitraj Hisse	1	1	2
Senedi Serbest Fon			
Hedef Portföy Algo Everest İstatistiksel Arbitraj	1	1	1
Hisse Senedi Serbest Fon			
Hedef Portföy Lidya Serbest (Döviz) Fon	3	78	118
Hedef Portföy Uğur Serbest Fon	1	1	1
Total	4.533.239	8.850.234	9.192.980

# 7. GROUP STRUCTURE AND OUR INVESTMENTS

While the issuer is not directly affiliated with any group, it has shares in Hedef Girişim, which owns shares in several companies. The summary table regarding these shareholdings is as follows:

## Subsidiaries

The information regarding the subsidiaries in the company's portfolio is presented in the table below:

Initial Investment Date	Trade Name	Activity Area	Capital	Issuer Share	Established Country	Capital Commitment Amount (TL)	Share Ratio (%)
21.01.2021	İnfo Yatırım Menkul Değerler A.Ş.	Brokerage	228.000.000	69.245.264	Turkey	None	30.37
22.01.2013	Hedef GSYO A.Ş.	VCIT	565.000.000	113.989.224	Turkey	None	20.18
04.12.2012	Hedef Portföy Yönetimi A.Ş.	Portfolio Management	100.000.000	85.000.000	Turkey	None	85.00
23.06.2022	Hedef Yatırım Bankası A.Ş.	Investment Bankin	500.000.000	205.000.000	Turkey	None	41.00
23.11.2023	Colendi Menkul Değerler A.Ş.	Brokerage	29.500.000	9.000.000	Turkey	None	30.51

# İnfo Yatırım Menkul Değerler A.Ş. (Info Investment)

Info Yatırım started its activities on 28.12.1990 under the name of Lider Menkul Değerler A.Ş. to operate in capital markets and capital market instruments. The company's name was changed to İnfo Yatırım Menkul Değerler A.Ş. on 13.04.2016. Based on the share transfer agreement dated 19.04.2019, the application made to the CMB for the change in the controlling shareholder structure of the company was approved at the CMB meeting dated 30.05.2019 and numbered 32, and the share transfer process was completed on 24.06.2019.

Info Yatırım provides individual and corporate investors with services such as brokerage in capital market instruments, investment advisory, portfolio management, and corporate finance. It also provides brokerage services in Borsa Istanbul A.Ş. Equity Market, Debt Securities Market, Futures and Options Market, and Leveraged Trading Transactions.

The ownership structure of Info Yatırım Menkul Değerler A.Ş. as of 30.09.2024 and 31.12.2023 is shown below:

Name – Surname / Title	Group			30.09.2024			31.12.2023
Sibel Gökalp	А	2.280.000	1,00	2.280.000	2.280.000	1,00	2.280.000
Sibel Gökalp	В	865.853	0,38	865.853	865.853	0,38	865.853
Hedef Holding A.Ş.	В	69.245.264	30,37	69.245.264	68.399.998	30,00	68.399.998
Diğer	В	107.243.116	46,66	107.243.116	156.454.149	68.62	156.454.149
HEDEF PORTFÖY BIRINCI HISSE SENEDI (TL) FONU (HISSE SENEDI YOĞUN FON)	В	18.755.021	8,23	18.755.021			
HEDEF PORTFÖY DOĞU HİSSE SENEDİ SERBEST (TL) FON (HİSSE SENEDİ YOĞUN FON)	В	15.210.746	7,04	15.210.746			
HEDEF PORTFÖY KUZEY HISSE SENEDI SERBEST (TL) FON (HISSE SENEDI YOĞUN FON)	В	14.400.000	6,32	14.400.000			
Toplam		228.000.000	100	228.000.000	228.000.000	100	228.000.000

# Hedef Girişim Sermayesi Yatırım Ortaklığı A.Ş. (Hedef Enterprise)

Hedef Girişim Sermayesi Yatırım Ortaklığı A.Ş. was established indefinitely in Istanbul on 29.03.2012.

Hedef Girişim invests in venture companies defined in the Communiqué on Principles Regarding Venture Capital Investment Trusts numbered III-48.3 by the Capital Markets Board (CMB).

Additionally, Hedef Girişim evaluates part of its resources in deposits and short-term financial investments. These primary short-term financial instruments include shares of publicly traded companies, private sector bonds, government debt securities (DIBS), and investment funds. The capital and shareholding structure of Hedef Girişim Sermayesi Yatırım Ortaklığı A.Ş. as of 30.09.2024 and 31.12.2023 are as follows:

Name –	Group			30.09.2024			31.12.2023
Surname / Title		Number of Shares	Share Rate	Share Amount	Number of Shares	Share Rate	Share Amount
Hedef Holding A.Ş.	В	113.989.224	20.18	113.989.224	113.989.224	20.18	113.989.224
Sibel Gökalp	A	5.650.000	1.00	3.250.000	5.650.000	1.00	3.250.000
Others	В	445.360.776	78.82	445.360.776	445.360.776	78.82	445.360.776
Total		565.000.000	100	565.000.000	565.000.000	100	565.000.000

# Hedef Portföy Yönetimi A.Ş. (Hedef Portfolio)

Hedef Portföy was established in Istanbul on December 4, 2012. Its main activity, within the framework of the Capital Markets Law (SPKn.) and relevant regulations, is to manage portfolios consisting of financial assets by entering into portfolio management agreements with clients and acting as an agent, as well as engaging in capital markets activities.

Hedef Portföy obtained its Portfolio Management License, numbered PYŞ/PY.42/789, on October 7, 2015, in accordance with Articles 40 and 55 of the Capital Markets Law No. 6362. The shareholding structure of Hedef Portföy Yönetimi A.Ş. as of 30.09.2024, and 31.12.2023, is shown below.

Name –	Group			30.09.2024			31.12.2023
Surname /		Number of	Share	Share	Number of	Share	Share
Title		Shares	Rate	Amount	Shares	Rate	Amount
Sibel Gökalp	А	10.000.000	10.00	10.000.000	10.000.000	10.00	10.000.000
Sibel Gökalp	В	333.350	0.33	333.350	333.350	0.33	333.350
Şemsihan Karaca	В	166.650	0.17	166.650	166.650	0.17	166.650
Hedef Holding A.Ş.	В	85.000.000	85	85.000.000	89.500.000	89.50	89.500.000
Hedef Portföy Değer GSYF	В	4.500.000	4.05	4.500.000	-	-	-
Total		100.000.000	100	100.000.000	100.000.000	100	100.000.000

# Hedef Yatırım Bankası A.Ş.

Hedef Yatırım Bankası was established on June 23, 2022, for an indefinite period to engage in investment banking activities in accordance with the provisions of Banking Law No. 5411 and the Turkish Commercial Code.

The company's business activities include performing all types of banking transactions permitted and specified under Article 4 of the Banking Law (except for accepting deposits and participation funds), engaging in all kinds of economic, financial, and commercial enterprises and activities not prohibited by legislation, and engaging in all activities that legislation allows banks to perform and execute.

Name – Surname / Title		30.09.2024					
	Number of Shares		Share Amount				
Info Yatırım Menkul Değerler A.Ş.	45.000.000,00	9.00	45.000.000,00				
Hedef Girişim Sermayesi Yatırım Ortaklığı A.Ş.	150.000.000,00	30.00	150.000.000,00				
Hedef Holding A.Ş.	205.000.000,00	41.00	205.000.000,00				
Namık Kemal Gökalp	50.000.000,00	10.00	50.000.000,00				
Sibel Gökalp	50.000.000,00	10.00	50.000.000,00				
Total	500.000.000,00	100	500.000.000,00				

The shareholding structure of Hedef Yatırım Bankası as of 30.09.2024, is shown below.

# Colendi Menkul Değerler A.Ş.

Colendi Menkul Değerler A.Ş. ("Company") was established on December 29, 2021, in Istanbul to engage in capital markets activities in accordance with the Capital Markets Law and related regulations.

The Company, pursuant to the Capital Markets Law No. 6362, applied to the Capital Markets Board on March 17, 2022, based on the Communiqué on Principles Regarding Investment Services, Activities, and Ancillary Services (III-37.1) and the Communiqué on the Establishment and Operation Principles of Investment Firms (III-39.1), with the board resolution No. 1 requesting authorization for the desired investment services, activities, and ancillary services. The Capital Markets Board authorized the Company as a Partially Authorized Intermediary Institution with the authorization certificate dated May 26, 2022, and numbered K-023.

The shareholding structure of Colendi Menkul Değerler A.Ş. as of 30.09.2024, is shown below.

Name – Surname / Title	30.09.2024							
	Number of Shares	Share Rate	Share Amount					
Bülent Tekmen	10.270.500	34.81	10.270.500					
Dolunay Sabuncuoğlu	2.050.000	6.95	2.050.000					
Hedef Holding A.Ş.	9.000.000	30.51	9.000.000					
Re-Pie Portföy Yönetimi A.Ş.	8.179.500	27.73	8.179.500					
Total	29.500.000	100	29.500.000					

#### **Acquired Shares:**

As per the decision taken by our Board of Directors on February 14, 2023, a share buyback program was decided for 2023 to mitigate the losses of investors due to the earthquakes centered in Kahramanmaraş. Under this program, 363,037 shares (representing 0.097% of the capital) were repurchased using internal resources amounting to 5,845,787.60 TL. As stated in the Board of Directors' decision, the share buyback program was to be terminated by the date of the first Ordinary General Assembly. Accordingly, following our Ordinary General Assembly on April 18, 2023, the share buyback program was terminated.

### Audits, Lawsuits, Other Administrative, and Judicial Sanctions:

There were no special or public audits conducted during the accounting period.

**Explanations of Administrative or Judicial Sanctions Imposed on the Company and its Management Body Members Due to Violations of Legislative Provisions:** None.

Information and Evaluations on Whether the Targets Set in Previous Periods Were Achieved, Whether General Assembly Decisions Were Implemented, and If Targets Were Not Achieved or Decisions Were Not Implemented, the Reasons for This:

The targets set in previous periods were achieved, and the General Assembly decisions were implemented.

Information Regarding Extraordinary General Assembly Meetings Held During the Year, Including the Date of the Meeting, Decisions Taken, and Actions Taken Related to Those Decisions: None.

**Information on Donations Made by the Partnership During the Year:** 38,300 TL was donated in the first three months of 2024.

If the Partnership Is Part of a Group of Companies; Legal Transactions Conducted for the Benefit of the Parent Company or Its Affiliates, and All Other Measures Taken or Avoided in the Interest of the Parent Company or Its Affiliates in the Previous Fiscal Year:

No measures of this nature were taken or avoided during the period from 01.01.2024, to 30.09.2024.

If the Partnership Is Part of a Group of Companies; Whether Appropriate Consideration Was Provided for Each Legal Transaction Mentioned in Paragraph (I) and Whether the Measure Taken or Avoided Caused Harm to the Company; If the Company Suffered Harm, Whether This Was Compensated:

No measures that would cause harm to the company were taken or avoided during the period from 01.01.2024, 30.09.2024.

#### **8. FINANCIAL CONDITION**

Assessment and Evaluations by the Management Body on Whether the Company's Capital Is Unrequited or Whether It Is Over-Indebted:

As of 30.09.2024, the Company has 462.406 TL in cash and cash equivalents.

The Company has sufficient working capital to cover all its short-term liabilities related to its operations.

The Partnership has sufficient funds to continue its ordinary activities.

# The Nature and Amount of Capital Market Instruments Issued by the Company and Its Financing Sources:

The Company uses its equity as financing sources.

# Information on the Dividend Distribution Policy and, If No Distribution Will Be Made, the Reasons and Proposal for the Use of Undistributed Profits:

The Company's dividend distribution policy was approved at the extraordinary general assembly meeting held on June 18, 2021, and is as follows:

## **DIVIDEND DISTRIBUTION POLICY**

#### 1. Purpose:

The purpose of the dividend distribution policy is to establish the principles of the Company's dividend distribution in accordance with the regulations and provisions of the Company's Articles of Association and to enable shareholders to foresee the method and principles of the distribution of

profits that the Company will earn in future periods. The Company takes utmost care to balance the interests of shareholders and the Company in dividend distribution.

The Company complies with the Capital Markets Law No. 6362 ("CML"), the Turkish Commercial Code No. 6102 ("TCC"), capital market legislation, other legislative provisions, and regulations regarding dividend distribution. The Company takes utmost care to implement the principles set forth in the Corporate Governance Communiqué of the Capital Markets Board ("CMB"), which is currently in force.

The Company's Dividend Distribution Policy has been prepared in accordance with the CMB's Corporate Governance Communiqué (II-17.1), the Dividend Communiqué (II-19.1), and the Communiqué on Advance Dividend Distribution and is announced to all stakeholders, primarily shareholders, through the Company's website.

## 2. Authority and Responsibility:

The Dividend Distribution Policy was created by the Board of Directors within the framework of Corporate Governance Principles and was presented to the shareholders for approval as a separate item on the agenda at the Company's general assembly meeting. The monitoring, supervision, development, and necessary updates of the Company's Dividend Distribution Policy are under the authority and responsibility of the Board of Directors. Changes to the Dividend Distribution Policy are announced to the public in accordance with the regulations on the disclosure of special circumstances, together with their rationale, following the decision of the Board of Directors and are presented to the shareholders for approval at the general assembly meeting and published on the Company's website.

#### 3. Dividend Distribution Principles:

The General Assembly of the Company decides on dividend distribution by considering market expectations, the Company's strategies, the capital requirements of the Company and its subsidiaries and affiliates, investment and financing policies, profitability, and cash status, within the framework of relevant regulations and the Company's financial status. Dividends can be distributed to shareholders in cash or as bonus shares by adding the profit to the capital, or as a combination of both cash and bonus shares.

Dividends are distributed equally to all existing shares as of the distribution date, regardless of their issuance and acquisition dates. The Company does not have any shares with privileged dividend rights.

Unless the reserves required to be set aside according to the TCC and the first dividend determined for shareholders in the articles of association or the dividend distribution policy are set aside, no other reserves can be set aside, no profits can be carried forward to the following year, and no dividends can be distributed to members of the board of directors, employees, or persons other than shareholders. Additionally, unless the first dividend is paid in cash, no dividends can be distributed to the set persons.

The dividend distribution date is determined by the General Assembly. If no determination is made at the general assembly, the distribution date will be determined by the Board of Directors upon the completion of necessary procedures. The General Assembly, or the Board of Directors if authorized, may decide on the installment distribution of dividends in accordance with capital market legislation. The Board of Directors may distribute advance dividends provided that it is authorized by the General Assembly and complies with capital market legislation.

# 4. Dividend Distribution Principles:

The principles of dividend distribution are regulated in Article 14 of the Company's Articles of Association titled "Determination and Distribution of Profit." As stated in the article:

# *"14. DETERMINATION AND DISTRIBUTION OF PROFIT*

The Company's profit is determined according to the Turkish Commercial Code, Capital Markets Legislation, and generally accepted accounting principles. The net profit for the period, as shown in the annual balance sheet, is the remaining amount after deducting the Company's general expenses and mandatory payments such as various depreciations and taxes that must be paid by the Company as a legal entity from the revenues determined at the end of the Company's operating period. The remaining net profit, after deducting any previous year's losses, is distributed in the following order:

## General Legal Reserve:

a) 5% is set aside as a legal reserve until it reaches 20% of the paid-in capital.

# First Dividend:

b) A first dividend is set aside from the remaining amount, including any donations made during the year, in accordance with the Company's dividend distribution policy and in compliance with the Turkish Commercial Code and Capital Markets Legislation.

c) After the above deductions, the General Assembly has the right to distribute the remaining profit to members of the board of directors, employees, and persons other than shareholders.

## Second Dividend:

d) The remaining part of the net profit, after deducting the amounts specified in items (a), (b), and (c), can be distributed partially or wholly as a second dividend by the General Assembly or set aside as a reserve in accordance with Article 521 of the Turkish Commercial Code at its discretion.

# General Legal Reserve:

e) 10% of the portion decided to be distributed to shareholders and other persons participating in the profit, after deducting a dividend of 5% of the paid-in capital, is added to the general legal reserve in accordance with paragraph 2 of Article 519 of the Turkish Commercial Code. Unless the legal reserves required to be set aside according to the Turkish Commercial Code and the first dividend determined for shareholders in the articles of association or the dividend distribution policy are set aside, no other reserves can be set aside, no profits can be carried forward to the following year, and no dividends can be distributed to members of the board of directors, employees, or persons other than shareholders. Additionally, unless the first dividend is paid in cash, no dividends can be distributed to the forse.

Dividends are distributed equally to all existing shares as of the distribution date, regardless of their issuance and acquisition dates.

The form and timing of the distribution of the profit decided to be distributed are determined by the General Assembly upon the proposal of the Board of Directors, considering the relevant provisions of the Capital Markets Legislation. The General Assembly may authorize the Board of Directors to determine the distribution time of the profit in accordance with the periods specified in the Capital Markets Legislation.

The profit distribution decision made by the General Assembly in accordance with these articles of association cannot be revoked unless legally permitted.

The Company may distribute advance dividends in compliance with the Turkish Commercial Code and the Capital Markets Law. The calculation and distribution of advance dividends are subject to the relevant legislative provisions. For this purpose, the General Assembly may authorize the Board of Directors to distribute advance dividends for the relevant accounting period."

# 5. Principles of Advance Dividend Distribution:

According to Article 14 of the Company's Articles of Association titled "Determination and Distribution of Profit," "The Company may distribute advance dividends in compliance with the Turkish Commercial Code and the Capital Markets Law. The calculation and distribution of advance dividends are subject to the relevant legislative provisions. For this purpose, the General Assembly may authorize the Board of Directors to distribute advance dividends for the relevant accounting period."

# 6. Effectiveness:

The Dividend Distribution Policy enters into force upon its approval by the General Assembly and the registration of the relevant General Assembly decision with the Istanbul Trade Registry Office.

# RELATED PARTY DISCLOSURE

## Short-Term Trade Receivables:

The details of the Company's short-term trade receivables from related parties are explained below.

	30.09.2024	31.12.2023
Hedef Girişim Sermayesi Yatırım Ortaklığı A.Ş.	31.319	12.177
İdeal Data Finansal Tek.A.Ş.	-	60.889
Seyitler Kimya San.A.Ş	-	112.472
Hedef Projelendirme Ve Gayrimenkul Geliştirme A.Ş	-	9.744
Skyalp Finansal Teknolojiler ve Danışmanlık A.Ş.	37.421	4871
Hedef Yatırım Bankası A.Ş	-	267.095
Zen Merkezi Hizmetler Ve Filo Kiralama A.Ş.	-	9.744
Zen Girişim Sermayesi Yatırım Ortaklığı A.Ş.	-	12.176
İnfo Yatırım Menkul Değerler A.Ş.	187	-
Hedef Portföy Yönetimi A.Ş.	373	-
Total	69.300	489.168

# Short-Term Other Receivables:

The Company has no short-term other receivables from related parties. (As of 31.12.2023: None.)

# Short-Term Trade Payables:

The details of the Company's short-term trade payables to related parties are explained below.

	30.09.2024	31.12.2023
İnfo Yatırım Menkul Değerler A.Ş.	-	3.887.981
İdeal Data Finansal Teknolojiler A.Ş.	43.718	32.168
Zen Merkezi Hizmetler ve Filo Kiralama A.Ş.	426.788	346.807
Hedef Girişim Ser. Yat. Ort. A.Ş.	-	27.172
Hedef Portföy Yönetimi A.Ş. İkinci Gayrimenkul Yatırım Fonu	707.446	-
Skyalp Finansal Teknolojiler ve Danışmanlık A.Ş.	182.691	208.886
Total	1.360.643	4.503.014

## ompensation and Benefits Provided to Senior Executives:

As of the period from January 1 to September 30, 2024, the total compensation and benefits provided to senior executives consist entirely of attendance fees, amounting to 6.872.915 TL (January 1 to December 31, 2023: : 6.330.182 TL).

### **Related Party Transactions:**

#### **Purchases:**

The details of the Company's purchases from related parties are as follows:

	January 1 – September 30 2024						
	Consultancy	Take-Over	Rent Expenses		Total		
Hedef Projelendirme Ve Gay. Gel. A.Ş.	-	-	166.169	4978-	171.147		
İdeal Data Finansal Teknolojiler A.Ş.	-	-	-	547.512	547.512		
Seyitler Kimya Sanayi A.Ş.	1.215.510	-	-	-	1.215.510		
Skyalp Finansal Teknolojiler ve Danışmanlık A.Ş.	240.362-	-	67.474	977.376	1.285.212		
İnfo Yatırım Menkul Değerler A.Ş.	-	172.615.763	-	34.235	172.649.998		
Zen Merkezi Hizmetler Ve Filo Kiralama A.Ş.	1.031.600	-	1.402.137	761.743	3.195.480		
Hedef Portföy Yönetimi A.Ş. İkinci Gayrimenkul Yatırım Fonu	-	-	3.340.657	-	3.340.657		
Hedef Girişim Sermayesi Yatırım Ortaklığı Anonim Şirketi	-	-	-	6.638	6.638		
Zen Yat İşletmeciliği Anonim Şirketi	-	-	1.230.049	-	1.230.049		
Total	2.487.472	172.615.763	6.206.486	2.332.482	183.642.203		

January 1 – September 30 2024							
	Commision	Rent Expenses	Others	Total			
Seyitler Kimya Sanayi A.Ş.	750.807	-	-	750.807			
Zen Merkezi Hizmetler Ve Filo Kiralama A.Ş.	-	4.822.059	803.237	5.625.297			
Hedef Projelendirme Ve Gay. Gel. A.Ş.	-	152.373	-	152.373			
İnfo Yatırım Menkul Değerler A.Ş.	-	-	28.810	28.810			
Skyalp Finansal Teknolojiler Ve Danışmanlık A.Ş.			448.394	448.394			
İdeal Data Finansal Teknolojiler A.Ş.(*)	-	-	278.612	278.612			
Total	750.807	4.974.432	1.559.053	7.284.293			

# Sales:

The details of the Company's sales to related parties are as follows:

	·				January 1 -Se	eptemb	oer 30 2024
	Mutual		Rent	Subsidiary	Others		Total
	Income	In	come	Sales			
Hedef Portföy Yönetimi A.Ş	338.410		-	-	-		338.410
İnfo Yatırım Menkul Değerler A.Ş.	12.430.954	12.430.954		-	-		12.430.954
Hedef Girişim Sermayesi Yat. Ort. A.Ş	398.621	14	1.671	-	116.370		656.662
Hedef Projelendirme Ve Gay. Gel. A.Ş.	131.977	11	3.337	-	93.097		338.411
İdeal Data Finansal Teknolojiler A.Ş.	1.166.260	70	8.357	-	582.228		2.456.845
Hedef Portföy Yönetimi A.Ş. Değer Girişim Sermayesi Yatırım Fonu	-		-	83.066.549	-		83.066.549
Skyalp Finansal Teknolojiler ve	722.684	5	6.669	-	172.888		952.241
Danışmanlık A.Ş.							
Zen Girişim Sermayesi Yatırım Ortaklığı	128.040	14	1.671	-	116.371		386.082
A.Ş.							
Zen Merkezi Hizmetler Ve Filo Kiralama	529.280	11	3.337	-	102.511		745.128
A.Ş.							
Park Neptün Gayrimenkul A.Ş.	54.233	54.233 45.000		-			99.233
Total	15.900.459	15.900.459 1.320.042 83.066		83.066.549	1.183.465	1	101.470.515
					January 1 -Se	eptemb	oer 30 2023
	Mutual		Rent		Others		Total
	Income		Incor		others		
Seyitler Kimya Sanayi A.Ş.		95.606		-	6	51.660	157.267
İdeal Data Finansal Teknolojiler A.Ş		639.194		687.761		-	1.326.956
Skaylp Finansal Tekn. ve Dan. A.Ş.		46.011		55.016		6.062	107.088
Hedef Portföy Yönetimi A.Ş.		95.606		-		-	95.606
Hedef Girişim Sermayesi Yat. Ort. A.Ş.		204.226		137.552		-	341.778
Zen Merkezi Hizmetler Ve Filo Kiralama	A.S	87.093		110.044	1.45	52.927	1.650.065
Zen Girişim Sermayesi Yatırım Ortak		108.619					246.172
A.Ş.		100.015					
Hedef Projelendirme Ve Gay. Gel. A.Ş.		86.764		110.044	2	27.919	224.727
Hedef Yatırım Bankası A.Ş.		-		-	1.942		1.942
İnfo Yatırım Menkul Değerler A.Ş.		-		-	1.793		1.793
Park Neptün Gayrimenkul A.Ş.		-		7.469	2.508		9.977
Total	1.	363.119		1.245.438	1.55	64.811	4.163.371

# 9.RISKS AND EVALUATION BY MANAGEMENT BODIES

# **Capital Risk:**

In managing its capital, the Company's objectives are to ensure the continuation of its operations to provide returns for its shareholders and benefits for other stakeholders while maintaining an optimal capital structure to reduce the cost of capital.

The Company monitors capital management using the debt/equity ratio, which is calculated by dividing net debt by total equity. Net debt is calculated by subtracting cash and cash equivalents from the total debt (which includes short-term and long-term liabilities as shown in the financial statement). Total equity is calculated by adding net debt to equity as shown in the financial statement.

As of September 30, 2024, and December 31, 2023, the net debt/total equity ratio is as follows:

	30.09.2024	31.12.2023
Total Debt	403.658.388	529.229.699
Less: Cash and Cash Equivalents	(462.406)	(8.605.550)
Net Debt	403.195.982	520.624.149
Total Equity	2.605.930.677	3.643.660.922
Debt-to-Equity Ratio	0.15	0.14

# Interest Rate Risk

Fluctuations in market prices can cause variations in the values of financial instruments. These fluctuations may result from changes in the prices of securities or from factors specific to the issuer of these securities or factors affecting the entire market. The Company's interest rate risk is primarily related to bank loans.

While the interest rates on interest-bearing financial liabilities vary, the interest rates on interestbearing financial assets are fixed, and the cash flow for future years does not change with the size of these assets. The Company's exposure to changes in market interest rates primarily depends on its variable rate debt obligations. The Company's policy in this regard is to manage interest costs by using both fixed and variable rate debt.

Total	2.752.665.461	4.090.285.343
Financial liabilities	-	-
Financial assets	2.752.665.461	4.090.285.343
Variable interest instruments		
Total	17.282.688	6.030.289
Financial liabilities	17.282.688	6.030.289
Financial assets	-	-
Fixed interest instruments		
	30.09.2024	31.12.2023
	Book Value	Book Value

	Trade Rece	ivables	Other Rec	eivables	Financial Ass	ests on banks	
30.09.2024	Related Parties	Other Parties	Related Parties	Other Parties	Deposit	Investments	Total
Maximum Credit Risk Exposure as of the Reporting Date	69.300	287.072	-	7.742	462.171	2.752.665.461	2.753.491.746
The portion of maximum risk secured by collateral	-	-	-	-	-	-	-
A- Net book value of financial assets that are neither past due nor impaired	69.300	287.072	-	7.742	462.171	2.752.665.461	2.753.491.746
B- The carrying value of financial assets whose terms have been renegotiated, otherwise they would be considered past due or impaired	-	-	-	-	-	-	-
C- The net carrying value of financial assets that are past due but not impaired	-	-	-	-	-	-	-
D- The net carrying value of impaired assets	-	-	-	-	-	-	-
E- Off-balance sheet items with credit risk	-	-	-	-	-	-	-

31.12.2023	Receivable	)F					
Maximum credit risk exposure as of the reporting date	489.168	24.944	-	123.596	8.605.231	4.090.285.343	4.099.528.282
Portion of the maximum risk secured by collateral	-	-	-	-	-	-	-
A- Net book value of financial assets that are neither past due nor impaired	489.168	24.944	-	123.596	8.605.231	4.090.285.343	4.099.528.282
B- Book value of financial assets that would otherwise be past due or	-	-	-	-	-	-	-
mpaired but whose terms have been renegotiated							
C- Net book value of past due but not impaired assets	-	-	-	-	-	-	-
D- The net carrying value of impaired assets	-	-	-	-	-	-	-
E- Off-balance sheet items with credit risk	-	-	-	-	-	-	-

# Liquidity risk

30.09.2024	Book Value	Contractual Cash Flow	0-1 Year	1-5 Years
Non- derivative financial liabilities	32.223.555	32.223.555	20.642.609	11.580.946
Financial debts	17.282.688	17.282.688	6.066.384	11.216.304
Liabilities for employee benefits	395.030	395.030	395.030	-
Short-term and Long- term Provisions	775.446	775.446	410.804	364.642
Financial and other debts	13.770.391	13.770.391	13.770.391	
Derivative financial liabilities	-			
Total	32.223.555	32.223.555	20.642.609	11.580.946

31.12.2023	Book Value	Contractual Cash Flow	0-1 Year	1-5 Years
Non- derivative financial liabilities	15.924.225	15.924.225	11.454.368	4.469.857
Financial debts	6.030.289	6.030.289	1.765.551	4.264.738
Liabilities for employee benefits	629.226	629.226	629.226	-
Short-term and Long- term Provisions	637.467	637.467	432.348	205.119
Financial and other debts	8.627.243	8.627.243	8.627.243	
Derivative financial liabilities				
Total	15.924.225	15.924.225	11.454.368	4.469.857

# **General Risks**

Economic and political developments worldwide and in Turkey, changes in competition and investment conditions, are among the other general risks.

**Information on the Activities and Reports of the Early Detection of Risk and Management Committee** In accordance with Article 398, paragraph four of the Turkish Commercial Code No. 6102 ("TCC"), the Auditor's Report on the Early Detection of Risk System and Committee was presented to the Company's Board of Directors on 01.09.2024. According to the report:

- Considering the businesses of the subsidiaries, the company has sufficient working capital for all its short-term liabilities.

- The partnership has sufficient funds to continue its ordinary activities.

- Potential risks that may affect the company's existence, development, and continuation have been evaluated within the framework of the company's risk management practices and risk profile. It has been concluded that the measures already taken by the company's management and its risk management approach are adequate against these risks.

- Legal changes and regulations by regulatory authorities are not expected to have a significant impact on the company's operations. Necessary compliance efforts are being made.

- The company does not have any legal disputes that could endanger its existence or continuation.

Based on these findings, it is stated that no reason has been identified that could endanger the existence, development, and continuation of the company.

In light of the findings above, it is stated that no reason has been identified that could endanger the existence, development, and continuation of the Company.

# 9. OTHER MATTERS

Information on Legislative Changes That May Significantly Affect the Company's Activities: There are none.

c) Information on Conflicts of Interest with Institutions Providing Investment Consultancy and Rating Services to the Company and Measures Taken to Prevent Such Conflicts: There are none.

# d) Information on Employees' Social Rights, Professional Training, and Other Company Activities Resulting in Social and Environmental Consequences:

Employees' participation in professional seminars is ensured, and they attend renewal training for the licenses they hold. In addition to the rights specified in the Labor Law, all employees are covered by private health insurance.

# e) Information for Stakeholders:

After the end of the fiscal year, there are no matters of special importance that may affect the rights of shareholders, creditors, and other relevant persons and institutions. Written and verbal information requests from shareholders during the period, except for those considered trade secrets or not disclosed to the public, were fulfilled. All necessary information for the proper exercise of shareholders' rights is made available to shareholders through activity reports, financial statements, independent auditor reports, special situation disclosures, and responses to individual information requests. Information and disclosures that may affect the use of shareholders' rights are updated on the Company's website for the shareholders' use. The request for the appointment of a special auditor is not yet regulated as an individual right in the Company's articles of association, and no request for the appointment of a special auditor was received during the period.

**f) Contact Information of the Investor Relations Department:** Investor Relations Manager: Türkan Eyibil

Phone: +90 216 970 57 57 Email: turkan.eyibil@hedefholding.com

# g) Information on Mutual Participation Exceeding 5% of Direct Shareholding in the Capital: There are none.

# h) Events After the Balance Sheet Date:

The company headquarters was established on 04.10.2024, Barbaros Mah. Ihlamur Blv. No:3 İç Kapı No:210 Ataşehir/İstanbul

# i) Sustainability Compliance Report

In accordance with the Capital Markets Board's decision dated June 23, 2022, and numbered 34/977, work on sustainability policies continues under the Corporate Governance Communiqué II-17.1. Our sustainability report is available on the Public Disclosure Platform and our company's website www.hedefholding.com.tr for the information of shareholders and the public.

# **10. STATEMENT OF COMPLIANCE WITH CORPORATE GOVERNANCE PRINCIPLES**

Hedef Holding A.Ş. ("Company") aims to be a reliable and preferred institution by following changing market conditions, keeping risk at a minimum level, and ensuring maximum return. In this context, the Company has adopted the concepts of "equality," "transparency," "accountability," and "responsibility," which form the basis of corporate governance, and implements sustainability principles such as environmental protection, economic growth, and social development. The Company shows utmost care and effort to comply with the Capital Markets Law ("CML") and the secondary regulations and decisions of the Capital Markets Board ("CMB").

In this context, corporate governance mechanisms are operated within the Company in line with corporate governance studies. Full compliance has been achieved with the provisions that the CMB requires to be implemented mandatorily, and maximum care is taken to comply with voluntary principles not required by law. There has been no conflict of interest among stakeholders regarding these principles.

Details on the Company's compliance with corporate governance principles, as outlined in the annex to the Corporate Governance Communiqué, and explanations regarding non-compliance are included in the Corporate Governance Compliance Report ("URF") and Corporate Governance Information Form ("KYBF") and other relevant sections of the report for the fiscal period ending December 31, 2023. In the future, the Company will continue to work towards better operating mechanisms in line with these principles and improve its corporate governance practices, including voluntary principles that have not yet been implemented. Any changes in the URF or KYBF during the period will be disclosed as a special case. Our Corporate Governance Compliance Report is available on the Public Disclosure Platform (https://www.kap.org.tr/tr/cgif/8acae2c4794d3648017a8bd7bc0103df), and the relevant links are provided on our company website (www.hedefholding.com.tr) for the information of shareholders and the public.

#### **Statement of Compliance**

## with Corporate Governance Principles of HEDEF HOLDING A.Ş.

Hedef Holding A.Ş. ("Company") aims to minimize risk and ensure maximum return by following changing market conditions and aims to be a reliable and preferred institution within this framework. In this context, the Company has adopted the concepts of "equality," "transparency,"

"accountability," and "responsibility," which form the basis of corporate governance, and implements sustainability principles such as environmental protection, economic growth, and social development. The Company shows utmost care and effort to comply with the Capital Markets Law ("CML") and the secondary regulations and decisions of the Capital Markets Board ("CMB").

In this context, corporate governance mechanisms are operated within the Company in line with corporate governance studies. Full compliance has been achieved with the provisions that the CMB requires to be implemented mandatorily, and maximum care is taken to comply with voluntary principles not required by law. There has been no conflict of interest among stakeholders regarding these principles.